

Nichols, Erin

From: Cohen, Betsy
Sent: Tuesday, June 04, 2019 8:57 AM
To: Nichols, Erin
Subject: FW: Phenix TL-2 Leather Helmets Sole Source Request
Attachments: SKM_C3350190603153400.pdf; 4004 Leather Helmets.pdf; FW: Leather Helmets; Phenix TL-2 Leather Helmets.pdf

Please prepare the agenda item with all of the support documents for the June 25, 2019 meeting. Thankyou.

From: Oakes, Mark
Sent: Tuesday, June 4, 2019 8:34 AM
To: Hooper, Ray <rhooper@seminolecountyfl.gov>; Cohen, Betsy <bcohen@seminolecountyfl.gov>
Cc: Abel, Joe <jabel@seminolecountyfl.gov>; Kinley, Matt <MKinley@seminolecountyfl.gov>
Subject: Phenix TL-2 Leather Helmets Sole Source Request

Ray and Betsy:

As you are aware we are attempting to purchase mutually agreed upon Personal Protective Equipment (PPE) Helmets for our senior firefighters who have worked for SCFD for 10 years or more. I have attached an memo outlining how changes were mutually discussed between then Deputy County Manager Bruce McMenemy SCFD Director James Reynolds and Seminole County Local 3254 Leadership during 2018 contract negotiations. In addition, to the memo I'm adding the SCFD Operations Bulletin # 04004 which was modified to reflect changes to the policy to accept the Phenix TL2 helmet model which was agreed to by the Deputy County Manager, Fire Director and Local 3254 Leadership. The cost containment effort to move to this model has a potential to save more than \$ per helmet 175.00 than the previous model issued in the past.

Below is Betsy's questions that I will answer to the best of my knowledge.

Sole source: The only existing source of an item which meets the needs of the user department as determined by a reasonably thorough analysis of the marketplace and is supported by compliance with the appropriate information, as stated in Section L-11 of the policies and procedures manual.

L-11 Sole/Proprietary/Single Source:

(a) The following criteria must be met in order to satisfy the sole/proprietary/single source requirement (Sec. 3.5517, Administrative Code). (Must be submitted with the form justification.

- (i) Is the commodity or service necessary to accomplish the County's task or mission? Yes, the Fire Helmet is a necessary and vital personal protection equipment used to shield falling debris, burning embers, steaming water and other products of combustion when operating on emergency scenes protecting the head and neck from injury.
- (ii) Is the commodity or service, or some necessary features, unique to this source? Yes, currently we issue specialized plastic NFPA certified compliance Yellow Firefighter Helmets along with traditional New York Style Black Leather Helmets for 10 year senior Firefighters. This type of helmet signifies to the on scene incident commander an experienced seasoned Firefighter and can delegate tasks normally only to experienced Firefighters.

- (iii) Is the commodity or service the only item that will produce the desired results or possess a unique performance capability? Yes, this is what was agreed upon in discussion during collective bargaining with the collective bargaining unit and County negotiations team as a way to reduce cost.
- (iv) Is the commodity or service available from only one source of supply? I'm unaware of vendors who supply this product, but the specifications and model are specific to this make and model.
- (v) The commodity or service may be available from more than one vendor but, due to extreme circumstances, is only one vendor suited to provide the goods or services? If multiply vendors supply the actual exact model and specification, we are acceptable to the lowest vendor for supply.

In closing I have added all of the supporting documentation, answers to the questions from Betsy and the sole source documentation for your review and processing. If you have any questions or concerns feel free to contact Kellen or myself for anything you may need. Thank you in advance for your assistance.

Sincerely;

*Mark W. Oakes
Fire Chief
Seminole County Fire Department
150 Eslinger Way
Sanford, Florida 32773-6706
Desk Phone 407-665-5142
Cell Phone 321-377-8314
Fax 407-665-5010
E Mail: Moakes@Seminolecountyfl.gov*

MEMORANDUM

SEMINOLE COUNTY FIRE DEPARTMENT



TO: Fire Chief Mark Oakes *MWO*
FROM: Deputy Chief Matt Kinley *mwk*
SUBJ: Leather Helmets
DATE: 6/3/2019

Chief Oakes,

Requested synopsis referencing leather helmets;

In October 1998 the Fire Department began recognizing personnel with 10 years of service with the issuance of a black leather helmet. This is a traditional style helmet that identifies those that are seasoned/experienced personnel when on the fire ground and other emergency scenes. This gives commanding officers the ability to quickly identify experienced personnel that can be assigned tasks that newer personnel may not have the experience to complete safely. During the most recent Union negotiations Article 48 "Employee Recognition" was changed though the issuance of the leather helmet was never a topic of discussion for the negotiated changes. The topic of leather helmets was brought up by Deputy County Manager Bruce McMenemy to Director Jim Reynolds in reference to cost saving measures. Director Reynolds approached Union leadership in regards to identifying a less costly traditional style leather helmet that would meet or exceed the needed standards and be in alignment with the agreement reached by both parties referencing the "2012 leather helmet arbitration" resolution. Management and labor came to an agreement to change to the Phenix TL2 helmet which with current prices will save \$240 per helmet. The Phenix TL2 helmet is approximately \$175 more than our standard issue firefighting helmet and meets/exceeds all NFPA standards.

Matt W. Kinley
Deputy Chief Administration

Matt W. Kinley

**Title: Leather Helmet/Procedure for Order and Issue**

Controller: Logistics

Origination Date: 10/89

Revision Date: 9/6/18

Approved by:  

Effective Date: 10/4/2018

Purpose

This Operations Bulletin establishes criteria about the leather helmet and the authority and procedure for ordering. "This is a service level recognition".

History

In October, 1988 the Seminole County Fire Department began recognizing personnel who had completed 10 years of service, with the issuance of traditional leather helmets. This Operations Bulletin is to establish the procedure for ordering these helmets as personnel reach their 10th anniversary. The Department has made every effort to recognize these special people with the safest helmet and wrap around face shield/chin strap available. Phenix TL2 Helmet specifications meet or exceed all NFPA requirements.

- Top grade vegetable-tanned leather shell
- For life safety issues, the helmet must be American made High temperature thermoplastic dome able to withstand temperatures of 500 degrees
- Impact cap with closed cell energy design
- Suspension liner to include a custom comfort pad (nape strap or ratchet) fully adjustable from 6 1/2" to 7 3/4". Black Nomex and fire retardant cotton 8" detachable earlaps
- Nomex webbing chinstrap (postman's slide, quick release or combination)
- NFPA compliant goggles with long strap (ESS FirePro or ATAC)
- Eight 3M lime-yellow reflective tetrahedrons

- D-ring on rear brim
- Helmet will weigh no more than 55 oz. Standard colors: red, white, blue, yellow, black and flat black
- Compliant to current OSHA and NFPA standards

Each helmet has a front identification shield that displays:

1. **FF** – year started on a green background and a black helmet.
2. **LT** – One bugle, Seminole County lettering on white background and a red helmet.
3. **B/C's** - Two bugles, lettering to include employee name, Battalion Chief and Seminole County lettering on gold background and a white helmet.
4. **A/C's** – Three bugles, lettering to include employee name, Assistant Chief and Seminole County lettering on gold background and a white helmet.
5. **Fire Chief** – Five bugles, lettering to include employee name, Chief of Dept. and Seminole County lettering on gold background and a white helmet.

This is a one-time issue. Authorization for obtaining and wearing this helmet is given to only those who have met the 10 year Seminole County, Fire Department tenure.

Procedure

1. Prior to the employee completing his/her 10th year of service within the Department, they will receive an e-mail from the Fire Support Division that will ask for his/her helmet size. The employee shall **PROMPTLY** address this memo back to the originator with the proper size for their helmet (**Note:** size shall be medium or large). Virtually all head sizes can be fitted with these two sizes due to the fact the helmet has a variable sizing internal mechanism. It is imperative that you obtain your proper size by trying on another employee's helmet. The Fire Support Division will formulate a list of the employee's names and helmet sizes and shall forward a request for purchase for the appropriate number of helmets and shields.
2. Logistics Support will notify the Fire Chief that the helmets are in. A time and date will be set by the Fire Chief and forwarded to the employee(s) for the helmet

presentation ceremony. If employee(s) are unable to attend the ceremony, arrangements will be made to present the helmet at a later date.

3. The employee will then be expected to follow any and all proper maintenance and care requirements. (See attached maintenance specs.). **WEAR IT PROUDLY AND ENJOY THE RECOGNITION OF ACHIEVEMENT THAT IT REPRESENTS.**

NOTE:

1. It is the Department's policy to restrict purchase and wearing of the leather helmets to those who meet the requirements as defined in this policy. No other purchase authority will be given.
2. An employee who either damages or destroys his/her leather helmet will be authorized to replace or make repairs to it at his/her own expense, providing such is in keeping with the style, type and safety requirements of the Department. Otherwise, the Department will replace it with the standard issue and type helmet being used.
3. An employee who is promoted will be authorized to repaint the helmet consistent with the manufacturer's requirements for paint method, type and the Department's designated position colors. The Department will purchase the front piece. The reflective Reflexite trim, "yellow", can be obtained through the Department supply office with the proper request form submitted.
4. Stickers, markings or other attachments and additions to the helmet are prohibited except as authorized here within the policy.

Employee "Last Names" can be displayed on the back half of the helmet in accordance with the following procedure:

- a. The material used must be "reflective Reflexite, lime yellow". The Fire Chief's office, prior to application, must approve any other color.
- b. Letter size must be 1 ¼" in size. (Long names that would extend more than half way around the helmet shall be abbreviated).
- c. Damaged or shriveled tape shall be replaced immediately.
- d. Approved stickers remembering L.O.D.D. of Seminole County Fire Department members, or as approved by the Fire Chief.
- e. I.A.F.F. Stickers as approved by the Fire Chief.

SEMINOLE COUNTY - PURCHASING AND CONTRACTS DIVISION

☐ SINGLE SOURCE

☒ SOLE SOURCE

☐ PROPRIETARY SOURCE

Date Requested: 05/03/2019

JDE No.: _____

Requestor: Mark Oakes, Fire Chief Telephone/Ext.: 5124 Department/Division: Fire/Administration

Description of Products/Services: Phenix TL-2 Leather Helmet

Make TL-2 Manufacturer Phenix Model# Leather

Support justification (Please attach additional information as appropriate The Phenix TL-2 leather helmet meets all of requirements and is slightly cheaper and lighter than the current leather helmet. The black leather helmet is issued to members of the fire Department with 10 years of experience. This allows command officers on emergency scenes to visually and quickly identify senior firefighters with the experience to safely complete the most difficult/dangerous tasks. Staff anticipates a yearly cost of \$12,000 to \$18,000.

Proposed Vendor: Anclote Fire and Safety Phone# 1-855-277-3473

Other Companies contacted: (Attach documentation of each firm contacted) _____

Compliance:

Does the requirement comply with definition of sole/single/proprietary source as described in Section 3.552? ☒ Yes ☐ No

Is this commodity or service of a "unique nature" that would support a "Single Source" justification? ☒ Yes ☐ No
If you answer "YES", please explain in details.

Necessary: Is this commodity or service necessary to accomplish the County's task or mission? ☒ Yes ☐ No

Unique: Is this commodity or service, or some necessary features, unique to this source? ☒ Yes ☐ No

Compliance with Bid Tampering (F.S. 838.22) is acknowledged by signatures below:

Requesting Division Manager's Signature:  Date: 5/7/19

Requesting Department Director's Signature:  Date: 5/8/19

Purchasing and Contracts Division Determination:

Analyst	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____
Supervisor/Manager	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____

Description Posted (at least 7 business days): From _____ to _____
Determination Posted (at least 3 business days): From _____ to _____
BCC Date, if applicable: _____

Comments: _____

Purchase Order No.: _____ Amount of Purchase: \$ _____

Anclote Fire & Safety Products

755 Florida Ave

Palm Harbor, FL 34683

(727)9405266

kara@anclotefire.com

www.anclotefire.com

ESTIMATE

ADDRESS

Seminole County Fire Rescue

Seminole County Fire Rescue

Finance Division

Sanford, FL 32772-0869

ESTIMATE # 1010**DATE 04/15/2019**

ACTIVITY	QTY	RATE	AMOUNT
PHE-TL-003-ESS EYE PROTECTION: ESS FIREPRO goggle with long strap SUSPENSION: RATCHET with black 8" Removable earlaps..All helmet models include: Leather shell with inner thermoplastic dome, impact cap, custom comfort pad on ALL suspension liners, Nomex postman slide c...	30	555.00	16,650.00

Unable to quote price on shipping due to manufactures production,
and how many they send at each time.
if order is full we will hand deliver product.

TOTAL**\$16,650.00**

Accepted By

Accepted Date

JS FIRE LLC

776 Micco St SW
Palm Bay FL 32908
321-725-1860

QUOTE

Date:	4/17/2019		
Company Name:	Seminole County Fire Department	Phone:	407-665-5053
Address:	203 Valentine Way	Fax:	
City and State:	Longwood FL 32750	Quote #	SC 19-01

<u>QTY</u>	<u>UM</u>	<u>PART #</u>	<u>DESCRIPTION</u>	<u>PRICE</u>	<u>Extended PRICE</u>
30			Phenix TL 2 Leather Helmet -	\$ 628.86	\$18,865.80
Description: Phenix Model TL 003D - NFPA Leather helmet w/ Ratchet Suspension, Deluxe Leather Comfort Package, Black Nomex Removable Ear Flaps, Nomex Chin Strap, Flip Down Eye Shields, Lime Yellow Reflective Tetrahedrons, Colors Red, Yellow, White, Blue, Black & Flat Black. Standard Bend Shipping included in pricing					
				Tax	Exempt
				Total	\$18,865.80

HYDRO-STAT, INC.

1111 S.W. 1ST WAY
DEERFIELD BEACH, FL 33441

QUOTE

DATE	ESTIMATE NO.
5/6/2019	1525

NAME / ADDRESS
SEMINOLE COUNTY FIRE ATT:Timothy Ippolito tippolito@seminolecounty.gov

P.O. NO.	PROJECT

ITEM	DESCRIPTION	QTY	COST	Total
TL003D	PN TL003D PHENIX TRADITIONAL LEATHER HELMET INCLUDES LEATHER SHELL WITH INNER THERMOPLASTIC DOME, IMPACT CAP, CUSTOM COMFORT PAD ON ALL SUSPENSION LINERS, NOMEX COMBINATION CHINSTRAP, AMERICAN MADE CUSTOM RISING PHENIX FINIAL, REFLECTIVE LIME-YELLOW TETRAHEDRONS AND D-RING ON REAR BRIM, RATCHET SUSPENSION, ANY BEND. ANY STANDARD COLOR	30	597.00	17,910.00
TL402	CUSTOMIZED LEATHER ID SHIELD	30	44.00	1,320.00
	POPULAR OPTIONS BELOW			
TL600UPG	DELUXE LEATHER COMFORT PACKAGE (INCLUDES COMFORT PAD, CROWN PAD AND RATCHET COVER)	0	35.95	0.00
TL NAME	CUSTOM NAME STAMPING	0	33.00	0.00
406	LARGE MEDALLION	0	11.00	0.00
305	ESS UNDERBRIM SNAP ON SNAP OFF KIT	0	7.00	0.00
TL003D-ESS ...	PN TL003D-ESS TRADITIONAL LEATHER HELMET WITH ESS FIREPRO GOGGLE WITH LONG STRAP WITH BLACK 8" DETACHABLE EARLAPS AND ADJUSTABLE RATCHET SUSPENSION (THIS HELMET UPGRADES THE GOGGLE TO ESS FIREPRO)	0	627.00	0.00
305	ESS UNDERBRIM SNAP ON SNAP OFF KIT	0	5.00	0.00
J-5 LID	BASIC J-5 FIRELID, NO EMBROIDERY, (BLACK AND GREY FLAMES, CLOVER, MULTIFLAG, PINK RIBBON, CAMO,)	0	15.00	0.00
206UPG	UPGRADE TO LEATHER CHINSTRAP WHEN ORDERED WITH HELMET, BLACK, RED OR NATURAL	0	22.00	0.00
		Total		

HYDRO-STAT, INC.

1111 S.W. 1ST WAY
DEERFIELD BEACH, FL 33441

QUOTE

DATE	ESTIMATE NO.
5/6/2019	1525

NAME / ADDRESS
SEMINOLE COUNTY FIRE ATT: Timothy Ippolito tippolito@seminolecounty.gov

P.O. NO.	PROJECT

ITEM	DESCRIPTION	QTY	COST	Total
TL400	FLIP DOWN EYESHIELD (NON-COMPLIANT PROTECTION, PHENIX WILL NOT INSTALL THIS PRODUCT, BUT WILL SHIP IT WITH THE HELMET FOR SELF INSTALLATION)	0	42.00	0.00
Total				\$19,230.00