



BUSINESS PROPOSAL

Low Income Pool Match

Submitted by:
Latrice Stewart, CEO
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EXECUTIVE SUMMARY

Central Florida Family Health Center, Inc. dba True Health (True Health) is a Federally Qualified Health Center (FQHC) serving the residents of Orange and Seminole County since 1977. Since 2014, True Health has served as the safety net provider for all patients displaced by the Department of Health-Seminole mandate to eliminate primary care services. In order to secure Low Income Pool (LIP) funding, True Health requires \$512,689 in matching dollars to offset the cost of uncompensated care. Orange County Government will be asked for \$291,081 which is approximately 57% of the match needed. Seminole County Government is being asked for \$221,608 of the remaining match dollars which equates to the remaining 43%.

PROBLEM STATEMENT

True Health is a private 501 (c)(3) not-for-profit Federally Qualified Health Center (FQHC) serving the residents of Orange and Seminole County since 1977. An FQHC is a reimbursement designation from the Bureau of Primary Health Care to provide primary care services in underserved areas. True Health is also certified as a Patient Centered Medical Home (PCMH) by the Accreditation Association for Ambulatory Health Care (AAAHC) and has eight locations; three being in Seminole County. From the period Jan 1, 2018 to December 31, 2018, the organization served approximately 13,546 Seminole County residents. Services include Adult and Pediatric medical care, Obstetrics and Gynecology (OB/GYN), Podiatry, and Behavioral Health. True Health is headquartered in Sanford, FL and employs approximately 131 individuals in Seminole County, which represents almost 49% of the entire workforce. Due to Seminole Health Department's mandate to eliminate primary care services in 2014, True Health stepped in to become the safety net provider for all displaced patients. Without any additional funding, True Health has served these patients for the last five years.

PROPOSED SOLUTION

True Health received notification that FQHCs within the State of Florida has a continued opportunity to participate in the Low-Income Pool (LIP) distribution. LIP is a federal matching program through Medicaid. It requires each recipient to secure their own local match, known as Intergovernmental Transfers (IGT). These funds must come from an agency that produces an "ad valorem" tax base, which can be used as a match to draw down federal dollars, based on the state's Federal Medical Assistance Percentages (FMAP) rate. In 2015, the 1115 Waiver ended; however, Centers for Medicare and Medicaid Services (CMS) provided an extension for \$1B for hospitals. In 2017, Florida requested a five-year extension of the Medicaid 1115 Waiver and it was granted for \$1.5B a year. FQHCs requested they be a part of the pool and this was wholeheartedly approved for \$50M a year for the five-year period. True Health needs \$512,689 in matching dollars to secure approximately \$1.1M in total LIP funding for uncompensated care. True Health is asking Seminole County Government for \$221,608 of the IGT match dollars. If Seminole county contributes, this continued successful partnership will benefit our most vulnerable population.