

RFP-603691-19/TLR - Vending Machine Services

	Compass/Canteen	Gator Vending	Right Choice
Qualifications/Experience (45%)	45	33.78	30.15
Technical Plan (45%)	45	45	30.15
Financial Return (10%)	8.7	2.75	10
Total Score	98.7	81.53	70.3
RANK	1	2	3

Evaluators:

- **Criteria: Conflict of Interest**

Evaluator: Sandra Aganovic

Comment: No conflict

Evaluator: Carlo Scorpio

Comment: None

Evaluator: Tim Marcopulos

Comment: I state that I have considered my obligation to put the public interest above personal interest.

- **Criteria: Evaluation Factor #1**

Evaluator: Sandra Aganovic

Comment: Largest national vending operating company with 18,000 locations in 48 states.

Evaluator: Carlo Scorpio

Comment: National vending company with thousands of locations in and around the central Florida area for prompt service needs.

Evaluator: Tim Marcopulos

Comment: The Proposer shall include qualifications and past performance of the firm/individual(s) who will provide these services, including resumes. The submission must include: A. List of Proposer's personnel, by name and title, contemplated to perform the work described herein. Include statement of credentials, education, experience, and all pertinent information to demonstrate capabilities. ANSWER: Company provided a very detailed answer to this section. B. Describe the company's background including length of time in business (minimum the (3) years and financial resources. ANSWER: Company provided a very detailed answer to this section. C. List three (3) references for which your company provided similar services as requested in this RFP. This list shall include names and contact information i.e. current e-mail addresses, fax numbers etc. for reference inquiries. Include vending machines provided and revenue/volume of the food service sites. ANSWER: Company provided information in this section.

- **Criteria: Evaluation Factor #2**

Evaluator: Sandra Aganovic

Comment: Extensive selection of products with repairs/restocking turnaround time within 24 hours. Lowest pricing with 21% commission.

Evaluator: Carlo Scorio

Comment: Company provides a large selection of products with exceptional repair and restocking time frames. Additionally, it appears the company provides it services to the county with reasonable product costs and profitable commission returns.

Evaluator: Tim Marcopulos

Comment: Proposer shall detail the approach and activities to be undertaken in providing the requested services as defined herein. The proposal shall include the following information: A. Technical Plan: Explanation of the work procedures and resources to be utilized. Explain stocking procedures; response time to refill vending machines; and service history. Describe demonstrated experience in providing high quality food service efficiently and at reasonable price to the customer. ANSWER: Company provided basic information for this section. B. Equipment/Product: Provide a detailed list of available equipment; products offered, and menu pricing. ANSWER: Company provided a detailed list for this section.

- **Criteria: Calculated Formula Pricing**

Evaluator: Sandra Aganovic

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Evaluator: Carlo Scorio

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Evaluator: Tim Marcopulos

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Respondent: Gator Vending, Inc.

- **Criteria: Conflict of Interest**

Evaluator: Sandra Aganovic

Comment: No conflict

Evaluator: Carlo Scorpio

Comment: None

Evaluator: Tim Marcopulos

Comment: I state that I have considered my obligation to put the public interest above personal interest.

- **Criteria: Evaluation Factor #1**

Evaluator: Sandra Aganovic

Comment: Fairly new company with limited staff.

Evaluator: Carlo Scorpio

Comment: Company appears to have the qualifications requested.

Evaluator: Tim Marcopulos

Comment: The Proposer shall include qualifications and past performance of the firm/individual(s) who will provide these services, including resumes. The submission must include: A. List of Proposer's personnel, by name and title, contemplated to perform the work described herein. Include statement of credentials, education, experience, and all pertinent information to demonstrate capabilities. ANSWER: Company provided detailed information for this section. B. Describe the company's background including length of time in business (minimum the (3) years and financial resources. ANSWER: Company provided basic information for this section. C. List three (3) references for which your company provided similar services as requested in this RFP. This

list shall include names and contact information i.e. current e-mail addresses, fax numbers etc. for reference inquiries. Include vending machines provided and revenue/volume of the food service sites. ANSWER: Company provided basic information for this section.

- **Criteria: Evaluation Factor #2**

Evaluator: Sandra Aganovic

Comment: Local company providing services to Seminole County from its head quarters in Longwood, FL with turnaround time for repairs within 2 hours and 34 minutes restocking of the machines.

Evaluator: Carlo Scorpio

Comment: Company is local to our area and provides repair services within 2 hours and restocking services in under 45 minutes.

Evaluator: Tim Marcopulos

Comment: Proposer shall detail the approach and activities to be undertaken in providing the requested services as defined herein. The proposal shall include the following information: A. Technical Plan: Explanation of the work procedures and resources to be utilized. Explain stocking procedures; response time to refill vending machines; and service history. Describe demonstrated experience in providing high quality food service efficiently and at reasonable price to the customer. ANSWER: Company provided a detailed plan for this section. B. Equipment/Product: Provide a detailed list of available equipment; products offered, and menu pricing. ANSWER: Company provided a detailed listing for this section.

- **Criteria: Calculated Formula Pricing**

Evaluator: Sandra Aganovic

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Evaluator: Carlo Scorpio

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Evaluator: Tim Marcopulos

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Respondent: Right Choice/Coffee LLC

- **Criteria: Conflict of Interest**

Evaluator: Sandra Aganovic

Comment: No conflict

Evaluator: Carlo Scorpio

Comment: None

Evaluator: Tim Marcopulos

Comment: I state that I have considered my obligation to put the public interest above personal interest.

- **Criteria: Evaluation Factor #1**

Evaluator: Sandra Aganovic

Comment: Vendor limits business to South Florida region with focus on local projects.

Evaluator: Carlo Scorpio

Comment: Vendor appears to provide services in the South Florida area mostly. Though they appear to have the experience and qualifications requested, it is uncertain what level of service would be provided to the county from this distance.

Evaluator: Tim Marcopulos

Comment: The Proposer shall include qualifications and past performance of the firm/individual(s) who will provide these services, including resumes. The submission must include: A. List of Proposer's personnel, by name and title, contemplated to perform the work described herein. Include statement of credentials, education, experience, and all pertinent information to demonstrate capabilities. ANSWER: Company provided basic information. B. Describe the company's background including length of time in business (minimum the (3) years and financial resources). ANSWER: Company provide basic / limited information. C. List three (3) references for which your company provided similar services as requested in this RFP. This list shall include names and contact information i.e. current e-mail addresses, fax numbers etc. for reference inquiries. Include vending machines provided and revenue/volume of the food service sites. ANSWER: Company provided this information.

- **Criteria: Evaluation Factor #2**

Evaluator: Sandra Aganovic

Comment: Technical plan is detailed and acceptable with same day service guarantee for repairs and restocking of the machines; food items aren't available; warehouse that serves Central Florida is hour and a half away from Seminole County

Evaluator: Carlo Scorpio

Comment: Appears to be able to provide a good service guarantee for repairs and restocking, but their service warehouse is out of our area. Additionally it does not provide any food selections.

Evaluator: Tim Marcopulos

Comment: Proposer shall detail the approach and activities to be undertaken in providing the requested services as defined herein. The proposal shall include the following information: A. Technical Plan: Explanation of the work procedures and resources to be utilized. Explain stocking procedures; response time to refill vending machines; and service history. Describe demonstrated experience in providing high quality food service efficiently and at reasonable price to the customer. ANSWER: Company provided basic / marginal information requested. B. Equipment/Product: Provide a detailed list of available equipment; products offered, and menu pricing. ANSWER: Company provided basic information.

- **Criteria: Calculated Formula Pricing**

Evaluator: Sandra Aganovic

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Evaluator: Carlo Scorpio

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.

Evaluator: Tim Marcopulos

Comment: Procurement Use Only – Pricing calculated by Formula – Total added to Final Score Tab for each proposal.