

Title SEMINOLE COUNTY BROADBAND
ASSESSMENT
Number RFP-604202-21/TLR
Presentations: RFP-604202-21/TLR -
Phase Braodband Assessment
Terms

The following terms have been agreed upon by all evaluators that have conducted an evaluation for this bid solicitation

Conflict of Interest Statement - Policies and Procedures address employee and elected official conflicts, ss. 112.313, FL Statute; Seminole County Code; Personnel Policies and Procedures of Seminole County. Conflicts may occur when public officials or employees are in a position to make decisions which affect their private gain or the gain of family members and friends. County policy encourages the disclosure process to remind officials or employees of the obligation to put the public interest above personal considerations. I state that I have considered my obligation to put the public interest above personal interest.

Congratulations on your selection as an Evaluation Team Member! Your evaluation is key in awarding quality contracts. You must examine each proposal against the evaluation criteria in the solicitation and provide supportive narrative for your selection. Are you willing to evaluate in a fair, comprehensive, and impartial manner? Are you willing to present a clear picture of the issues considered during the evaluation? I have read and will comply with the above requirement.

Instructions: Describe strengths, weaknesses and deficiencies to support your assessment for each of the categories. I have read and comply with the above requirement.

Scores

Criteria	Evaluation Factor #1	Evaluation Factor #2	Evaluation Factor #3	Total
Weight	33	33	33	99
Magellan Advisors, Inc.	29.28	30.15	30.63	90.05
Televate, LLC	26.89	29.9	26.21	83
Hunt, Guillot & Associates, LLC.	24.8	23.65	16.27	64.72

Respondent: Magellan Advisors, Inc.

Criteria: Evaluation Factor #1

Evaluator: Meloney Koontz

Comment: Provided 13 step task list with an estimated timeline of 5 months.

Evaluator: Charles Wetzel

Comment: Experience with other FL governments / entities on similar projects. Again, exp. with Seminole. Detailed and focused task list and work flow - maps to achieve success.

Evaluator: James Garoutsos

Comment: Proposer`s demonstrated a clear proficiency and solution to what Seminole County is trying to do.

Evaluator: Rebecca Hammock

Comment: Have a very good understanding of the State laws, ARPA, Infrastructure Bill and the new DEO Broadband program requirements. Presentation itself was a little hard to follow due to technical difficulties but the it was handled with professionalism.

Criteria: Evaluation Factor #2

Evaluator: Meloney Koontz

Comment: Provided a "turnkey" solution from planning, engineering, implementation, and grants/funding. Data Sharing/Repositories, stakeholder engagement, needs assessment, network and connectivity, solutions, costs, and finances, business models and governance, roadmap

Evaluator: Charles Wetzel

Comment: Data collection, stakeholder engagement, survey / needs assessment. Identify gaps and plug them. Statement of work - detailed work flow - 13 tasks. Timeline - 5 months, start in January.

Evaluator: James Garoutsos

Comment: Proposer described an innovative tool to survey and get speed tests from respondents. Project plan and tasks seemed reasonable and well thought out.

Evaluator: Rebecca Hammock

Comment: Well thought out approach that appears to include all required elements. Magellan is proposing a realistic but expeditious time frame of five months.

Criteria: Evaluation Factor #3

Evaluator: Meloney Koontz

Comment: Provided many counties that they have worked with at various levels of broadband.

Evaluator: Charles Wetzel

Comment: Similar projects in Chesapeake, VA, DETCOG, TX, Indian River and Escambia Counties in FL. Turnkey broadband solutions. Line of business - 20 years. Funding/grant experience. Members of FL Assoc. of Counties. Has done work for Seminole before and has good handle on internal network.

Evaluator: James Garoutsos

Comment: Proposer did a 2010 telecomm study in Seminole County Over 400 public agencies and experience with other municipalities in Florida. Experience of team seems more than adequate. Experience in regulation in Gainesville. Extensive experience working with regional and state partners (FAC).

Evaluator: Rebecca Hammock

Comment: Magellan and team has a significant amount of related experience and is familiar with the Florida landscape and the individual service providers.

Respondent: Televate, LLC

Criteria: Evaluation Factor #1

Evaluator: Charles Wetzel

Comment: Good understanding of timetable and how impacted by stakeholders and private public partnerships (PPP). Lots of grant experience. Discussion of new infrastructure bill. Innovative products / ideas to help with schedule.

Evaluator: James Garoutsos

Comment: Proposer appears to have a reasonable grasp of what Seminole County wants from the broadband assessment. They are partnered with another firm, Strategic Networks Group. This relationship is not as preferable as having one firm who has all the resources needed.

Evaluator: Meloney Koontz

Comment:

Evaluator: Rebecca Hammock

Comment: Televate mapped out a very detailed approach . They did a significant amount of research and prep work for the RFP response and the presentation.

Criteria: Evaluation Factor #2

Evaluator: Charles Wetzel

Comment: Spent most of presentation focusing on questions we sent - saved approach for time permitting - was fine. Good discussion on what County needs to do to help make project successful. 6 month schedule seems reasonable.

Evaluator: James Garoutsos

Comment: Answered unique challenges that they thought Seminole County would face. Presentation was very clear and they answered every question adequately and reasonably. Proposers clearly reviewed and thought deeply about our concerns.

Evaluator: Meloney Koontz

Comment: Six-month timeline. Includes kick-off meeting, resident and business survey, carrier discussions, partnership options, financial modeling, final report.

Evaluator: Rebecca Hammock

Comment: Approach also includes looking at ways to promote economy through broadband infrastructure. Have software specific to this type of study/research. Proposing a realistic timeline of six months.

Criteria: Evaluation Factor #3

Evaluator: Charles Wetzel

Comment: Strong partner - Strategic Networks Group (SNG). Televate - 20 years exp. supporting mostly government. FL project experience, including Seminole, on Emergency Mgmt. broadband consultation.

Evaluator: James Garoutsos

Comment: Experience seems sufficient except it doesn't appear directly related to counties but more state directed. Seminole County experience with Emergency Management. Not clear if this is related to broadband.

Evaluator: Meloney Koontz

Comment: State of Florida and 11 other states.

Evaluator: Rebecca Hammock

Comment: Company has a good amount of previous experience with this type of study.

Respondent: Hunt, Guillot & Associates, LLC.

Criteria: Evaluation Factor #1

Evaluator: Charles Wetzel

Comment: Experienced tech and GIS services. Significant funding exp. and ideas. Can help with meetings, review legal documents, ISP agreements, access to permitting, etc. if so desired. Would all be extra scope and funds I imagine.

Evaluator: James Garoutsos

Comment: Proposer presented a reasonable approach to completing the assessment.

Evaluator: Meloney Koontz

Comment:

Evaluator: Rebecca Hammock

Comment:

Criteria: Evaluation Factor #2

Evaluator: Charles Wetzel

Comment: Mapping/inventory to start. ISP engagement/assessment. Funding investigation. 7 week timeline - seems short. Town hall / community meetings - didn't fully understand how that fits into schedule or if it is after (like LA project).

Evaluator: James Garoutsos

Comment: While the proposer's approach was reasonable, they did not elaborate on resources needed by Seminole County and the timeline appears very aggressive.

Evaluator: Meloney Koontz

Comment: Indicated a 7-week timeline to complete the assessment, market analysis, funding options, and complete the final report.

Evaluator: Rebecca Hammock

Comment: Proposing only a 7 week time frame which doesn't seem like enough time to accomplish all of the needed tasks.

Criteria: Evaluation Factor #3

Evaluator: Charles Wetzel

Comment: 5 team members. Mostly recovery effort experience. Similar project- a parish in LA - 6 month duration. NOAA network project. PM - 23 years exp. Company - 24 years exp., 450 employees. Lots of grant exp.

Evaluator: James Garoutsos

Comment: The proposer review their experience and while it appears sufficient, it did not include relevant experience in Florida

Evaluator: Meloney Koontz

Comment: East Feliciana Parish, LA, National Oceanic and Atmospheric Admin

Evaluator: Rebecca Hammock

Comment: