



## Economic Update and Interest Rate Outlook

December 14, 2021

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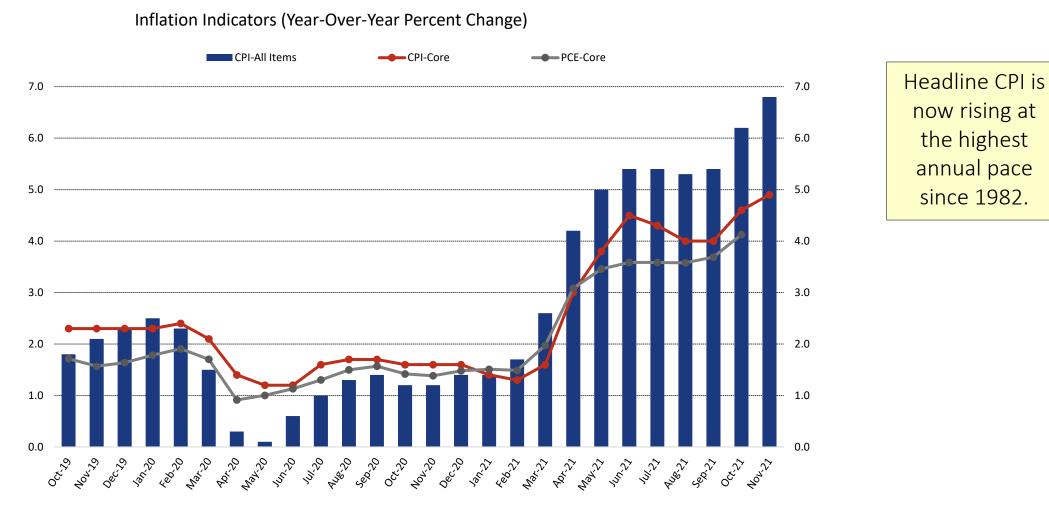
## Headlines Driving the Market



- THE FED NO LONGER SEES INFLATION AS "TRANSITORY"
- Q3 GDP DISAPPOINTS
- COMPANY PAYROLL GROWTH SLOWS
- THE OMICRON VARIANT ADDS EVEN MORE UNCERTAINTY
- THE DEBT CEILING PROBLEM NOW RESOLVED

## Inflation "Transitory" has lasted much longer than expected

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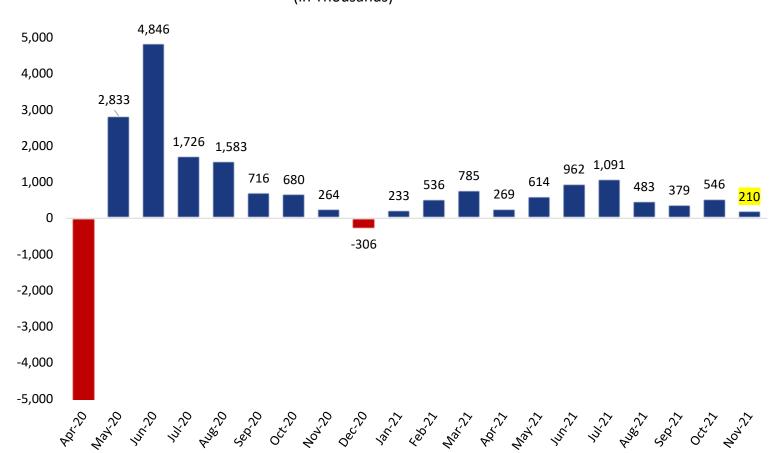


Source: Bureau of Labor Statistics / Bureau of Economic Analysis

#### Employment Plenty of Jobs, but few takers



- The JOLT survey showed • over 11 million job openings, in October.
- Nonfarm payrolls increased ٠ by just 210k in November; still 3.9 million below prepandemic total.
- The headline unemployment rate fell from 4.6% to 4.2% in November, the lowest in 21 *months*. Unemployed jobseekers now total less <mark>than 7 million</mark>.



(in Thousands)

Non-Farm Payrolls Total Change

Source: Bureau of Labor Statistics

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## Employment Federal unemployment benefits ended Labor Day...

**Unemployment Claims** ----- Total Claiming Benefits in All Programs Continuing Claims (State Benefits) 35 30.1 30 25 20.1 20 Millions 15 13.9 <mark>12.1</mark> 10 3.8 5 2.8 0 with share share with the share with share with 67120 213/20 s121120 812120 11570 dent into anti arain arain, 1012422 1222

Unemployment benefit recipients totaled more than 20 million in February, and 12 million in late August, now 2.4 million.

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Source: Bureau of Labor Statistics

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### U.S. Treasury Notes

 o
 3-month
 0.03%
 0.05%
 0.06%

 o
 6-month
 0.04%
 0.06%
 0.12%

 o
 12-month
 0.07%
 0.11%
 0.25%

 o
 24-month
 0.27%
 0.45%
 0.65%

 o
 36-month
 0.54%
 0.78%
 0.97%

### Federal Agencies

| 0 | 6-month  | 0.12% |
|---|----------|-------|
| 0 | 12-month | 0.25% |
| 0 | 24-month | 0.66% |
| 0 | 36-month | 0.96% |

### Florida QPD Savings

• Multiple banks at <u>0.12%</u> to <u>0.25%</u>

Overnight Investment Pools

| 0 | Fl. Prime | 0.08% |
|---|-----------|-------|
| 0 | Fl. Class | 0.05% |
| 0 | Fl. Safe  | 0.06% |
| 0 | FI. PALM  | 0.05% |
| 0 | Fl. STAR  | 0.04% |
| 0 | Fl. Trust | 0.02% |

### PALM Term Rates

| С | Overnight |                  | 0.05% |
|---|-----------|------------------|-------|
| С | 180-days  | <del>0.07%</del> | 0.20% |
| С | 270-days  | <del>0.08%</del> | 0.26% |
| С | 365-days  | <del>0.10%</del> | 0.38% |

## Notes and Recommendations



### Recent Maturities:

- o 11/16/21 \$3 mm FL PALM @ 0.15%
- o 11/17/21 \$7 mm FL PALM @ 0.15%
- o 11/30/21 \$15 mm U.S. Treasury @ 0.10%
- o 12/1/21 \$20 mm Bank United CD @ 0.20%

### Upcoming Maturities:

- o 1/15/22 \$10 mm Bank United CD @ 0.15%
- o 1/29/22 \$20 mm City National CD @ 0.20%

### Reinvestments:

| 0 9/6/22  | \$10 mm FL PALM term @ 0.34%        |
|-----------|-------------------------------------|
| o 12/1/22 | \$20 mm FL PALM <i>term</i> @ 0.30% |

### Recommended Purchases:

- o Feb 2023 \$10 mm T-note @ 0.37% \*
- o Apr 2023 \$10 mm T-note @ 0.46% \*
- o July 2023 \$15 mm T-note @ 0.54% \*
- o Aug 2023 \$15 mm T-note @ 0.58% \*

\* Actual yield at time of purchase may be higher or lower

 Motion to implement purchase recommendations of our financial advisor based on the report submitted today and recommend the Clerk implement said Board recommendations.

Monthly expenses to be paid from SunTrust checking, QPD's and Florida Prime pool balance

## Portfolio Snapshot (October 31 and December 31 Projection) HilltopSecurities

|                          |                      |           | Projected December Portfolio |                   |             |            |                           |
|--------------------------|----------------------|-----------|------------------------------|-------------------|-------------|------------|---------------------------|
|                          | October 31 Portfolio |           |                              | Proposed          | Projected   | -          |                           |
| Cash Equivalents         | Allocation           | Current % | Policy Limit<br>Deviation    | Invest / (Divest) | Allocation  | Proposed % | Policy Limit<br>Deviation |
| Bank QPD Funds           | 159,963,748          | 29.0%     | -71.0%                       | (15,000,000)      | 144,963,748 | 26.3%      | -73.7%                    |
| Florida Prime            | 12,700,445           | 2.3%      | -27.7%                       | -                 | 12,700,445  | 2.3%       | -27.7%                    |
| Other Cash Pools         | 26,012,903           | 4.7%      | -24.2%                       | (15,000,000)      | 11,012,903  | 2.0%       | -23.3%                    |
| Total Liquid Funds       | 198,677,096          | 36.0%     |                              | (30,000,000)      | 168,677,096 | 30.6%      |                           |
| Investments              |                      |           | -                            |                   |             |            |                           |
| Treasuries               | 88,083,751           | 16.0%     | -84.0%                       | 30,000,000        | 118,083,751 | 21.4%      | -78.6%                    |
| Agencies                 | 38,242,468           | 6.9%      | -73.1%                       | -                 | 38,242,468  | 6.9%       | -73.1%                    |
| MBS                      | 1,894,684            | 0.3%      | -29.7%                       | -                 | 1,894,684   | 0.3%       | -29.7%                    |
| Fixed Term Pools         | 61,037,427           | 11.1%     | -24.2%                       | 20,000,000        | 81,037,427  | 14.7%      | -23.3%                    |
| Repos                    | -                    | 0.0%      | 0.0%                         | -                 | -           | 0.0%       | 0.0%                      |
| Munis                    | -                    | 0.0%      | -20.0%                       | -                 | -           | 0.0%       | -20.0%                    |
| Corporates               | -                    | 0.0%      | -10.0%                       | -                 | -           | 0.0%       | -10.0%                    |
| Commercial Paper         | -                    | 0.0%      | -20.0%                       | -                 | -           | 0.0%       | -20.0%                    |
| CDs                      | 163,623,943          | 29.7%     | 9.7%                         | (20,000,000)      | 143,623,943 | 26.0%      | 6.0%                      |
| <b>Total Investments</b> | 352,882,273          | 64.0%     |                              | 30,000,000        | 382,882,273 | 69.4%      |                           |

Total Portfolio

Portfolio by Maturity

551,559,369 100.0%

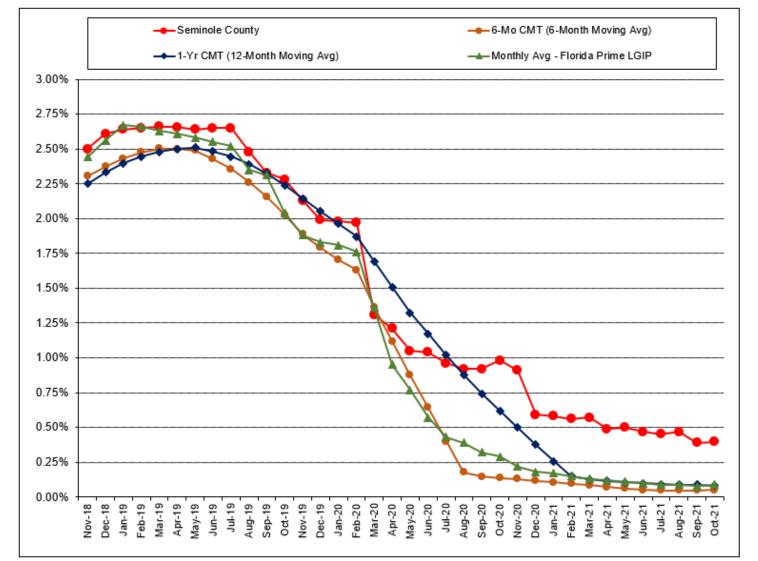
|                   | Current              |       |  |
|-------------------|----------------------|-------|--|
|                   | Portfolio % WA Yield |       |  |
| Less than 90 days | 49.7%                | 0.18% |  |
| 3 - 12 months     | 35.7%                | 0.65% |  |
| Beyond 12 months  | 14.6%                | 0.49% |  |
| Total             | 100.0%               | 0.40% |  |

| 551,559,369 100.0%      |   |       |  |  |
|-------------------------|---|-------|--|--|
| Proposed *              |   |       |  |  |
| Portfolio % WA Yield    |   |       |  |  |
| 43.6%                   | 0 | 0.23% |  |  |
| 27.3%                   | 0 | 0.73% |  |  |
| 29.1%                   | 0 | 0.46% |  |  |
| 100.0%                  | ( | 0.43% |  |  |
| * Proposed portfolio %. |   |       |  |  |

| Portfolio Stats |                |                       |  |  |
|-----------------|----------------|-----------------------|--|--|
|                 | Avg. maturity: | <mark>177 days</mark> |  |  |
|                 | Avg. yield:    | <mark>0.40%</mark>    |  |  |
|                 | Fixed:         | 64%                   |  |  |
|                 | Floating:      | 36%                   |  |  |

The December projection does not consider property tax inflows, which will be collected throughout the month and maintained in Florida Prime until January.

## Benchmark Comparison 10/31/2021



|   |        |          | 6-Mo CMT | 1-Yr CMT<br>(12- | Monthly<br>Avg - |
|---|--------|----------|----------|------------------|------------------|
|   |        | Seminole | (6-Month | Month            | Avg -<br>Florida |
|   |        | County   | Moving   | Month            | Prime            |
|   |        |          | Avg)     |                  |                  |
|   |        |          |          | Avg)             | LGIP             |
|   | Nov-18 | 2.50%    | 2.30%    | 2.25%            | 2.44%            |
|   | Dec-18 | 2.61%    | 2.37%    | 2.33%            | 2.56%            |
|   | Jan-19 | 2.64%    | 2.43%    | 2.40%            | 2.67%            |
|   | Feb-19 | 2.65%    | 2.48%    | 2.44%            | 2.66%            |
|   | Mar-19 | 2.66%    | 2.50%    | 2.48%            | 2.63%            |
|   | Apr-19 | 2.66%    | 2.50%    | 2.50%            | 2.61%            |
| _ | May-19 | 2.64%    | 2.49%    | 2.51%            | 2.58%            |
| - | Jun-19 | 2.65%    | 2.43%    | 2.48%            | 2.55%            |
| ] | Jul-19 | 2.65%    | 2.36%    | 2.45%            | 2.52%            |
|   | Aug-19 | 2.48%    | 2.26%    | 2.39%            | 2.35%            |
|   | Sep-19 | 2.33%    | 2.16%    | 2.33%            | 2.31%            |
|   | Oct-19 | 2.28%    | 2.03%    | 2.24%            | 2.04%            |
|   | Nov-19 | 2.13%    | 1.89%    | 2.15%            | 1.88%            |
|   | Dec-19 | 1.99%    | 1.79%    | 2.05%            | 1.83%            |
|   | Jan-20 | 1.98%    | 1.70%    | 1.96%            | 1.81%            |
|   | Feb-20 | 1.97%    | 1.63%    | 1.87%            | 1.76%            |
|   | Mar-20 | 1.31%    | 1.37%    | 1.69%            | 1.36%            |
|   | Apr-20 | 1.21%    | 1.12%    | 1.51%            | 0.95%            |
|   | May-20 | 1.05%    | 0.88%    | 1.32%            | 0.77%            |
|   | Jun-20 | 1.04%    | 0.64%    | 1.17%            | 0.57%            |
|   | Jul-20 | 0.96%    | 0.40%    | 1.02%            | 0.43%            |
|   | Aug-20 | 0.92%    | 0.18%    | 0.88%            | 0.39%            |
|   | Sep-20 | 0.92%    | 0.15%    | 0.74%            | 0.32%            |
|   | Oct-20 | 0.98%    | 0.14%    | 0.62%            | 0.29%            |
|   | Nov-20 | 0.91%    | 0.13%    | 0.50%            | 0.22%            |
|   | Dec-20 | 0.59%    | 0.12%    | 0.38%            | 0.18%            |
|   | Jan-21 | 0.58%    | 0.11%    | 0.26%            | 0.17%            |
|   | Feb-21 | 0.56%    | 0.10%    | 0.15%            | 0.15%            |
|   | Mar-21 | 0.57%    | 0.09%    | 0.13%            | 0.13%            |
|   | Apr-21 | 0.49%    | 0.07%    | 0.12%            | 0.12%            |
|   | May-21 | 0.50%    | 0.06%    | 0.11%            | 0.11%            |
|   | Jun-21 | 0.47%    | 0.05%    | 0.10%            | 0.10%            |
|   | Jul-21 | 0.45%    | 0.05%    | 0.09%            | 0.09%            |
|   | Aug-21 | 0.47%    | 0.05%    | 0.09%            | 0.09%            |
|   | Sep-21 | 0.39%    | 0.05%    | 0.09%            | 0.08%            |
|   | Oct-21 | 0.40%    | 0.05%    | 0.08%            | 0.09%            |



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